

Management buyout of The Card Network



Strategic Corporate Finance advised the management team of The Card Network on a management buyout

The Card Network is a leading supplier of custom-printed cards, including loyalty cards, identification cards, membership cards and access control cards. In addition to printing it administers and manages some large ID card schemes for its clients.

Greg Barker, director of Strategic Corporate Finance advised the management team of Chris Nolan, Suzi Peake and Sue Woodcock on valuation, deal structure and negotiation of terms.

The management team commented that "Greg was a calm and trusted guide throughout our MBO journey, providing clear, pragmatic and commercially focused advice. He brought clarity to a complex process and helped us navigate sensitive conversations with confidence, while keeping discussions constructive and moving forward. His breadth of MBO experience and clear-headed guidance were instrumental in getting the deal across the line. A heartfelt thanks for all your support throughout the process - we truly appreciated it."